Welcome to our Giving Report on the 2018 fiscal year that closed on June 30th. We thank you wholeheartedly for your gifts to our Annual Fund and other campaigns. Last year brought some amazing new developments—the opening of our first turf field and track and southern Maine’s first collegiate lighted turf and track facility; the announcement of a $1.9 million grant from the Economic Development Administration (EDA) to construct the Institute for Local Food Systems Innovation; and a series of successful federal grants for the sciences and student life totaling more than $1 million. Each directly impacts our students—as athletes on the field, as learners of hydroponic growing or interns in food-related entrepreneurship, or as co-scientists with faculty in the lab, on the lake, or ocean.

As a Catholic Mercy college, we strongly believe that our students—on campus and online—should be engaged in addressing the challenges of our communities and our country. That is why our new developments are related to food security, the local and national nursing shortage crisis, and the country’s growing aging population. The Institute for Local Food Systems Innovation will model sustainable growing and encourage small food business entrepreneurship; the Center for Nursing Innovation will draw more students into nursing through both traditional and online programs, as well as through a unique collaboration with Maine Medical Center; the Institute for Integrative Aging will promote healthy aging, particularly for rural seniors, who are the most isolated.

Saint Joseph’s plans and fundraising have moved these initiatives ahead steadily. The $1.9 million EDA grant leveraged additional major funding; the $5 million Harold Alfond Challenge for the Center for Nursing Innovation was spurred by a $2 million pledge from Campaign Chair and Trustee, Dr. Jeanne Donlevy Arnold ’83, Hon ’17 and assisted by our Nursing Ambassadors—a diverse group of distinguished professionals who led the way to create an endowed nursing scholarship. The Center for Integrative Aging was awarded $800,000 in seed funding from individual, corporate and foundation support.

Last year we also tackled the difficult task of bringing our finances into greater health while preserving all elements that directly touch students. We reduced expenses by approximately $1.7 million while holding the line on increases to tuition, room and board at no more than 3% and standing by our promise to keep costs reasonable for students and their families.

The major goal of our strategic plan is to pursue the original vision of the Sisters of Mercy by offering an education that nurtures intellectual, spiritual and social growth. Thank you for joining us in this endeavor through your generous giving.

Sincerely yours,

Jim Dlugos, President
OVERALL FUNDRAISING
$2,056,416.62 RAISED
2,269 GIFTS RECEIVED FROM 1,421 INDIVIDUALS

ADMISSION
978 TOTAL ON CAMPUS ENROLLMENT
11:1 STUDENT TO FACULTY RATIO

2021 CLASS—SEBAGO LAKE CAMPUS
79% FRESHMAN-TO-SOPHOMORE RETENTION RATE
56% ENROLLED FROM MAINE
44% ENROLLED FROM OUTSIDE OF MAINE

ONLINE PROGRAMS AND STUDENTS
7,206 NEW AND CONTINUING COURSE REGISTRATIONS
2,014 HEADCOUNT ENROLLMENT

ATHLETICS
19 VARSITY SPORTS
3 GNAC CHAMPIONSHIPS

NURSING
100% NCLEX PASS RATE OF 2018 BSN GRADS OF THE CAMPUS PROGRAM

722 NURSING STUDENTS
202 on campus
520 online

INTRODUCTION OF NEW ONLINE ADULT-GERIATRONOLOGY ACUTE CARE NURSE PRACTITIONER (AGACNP) TRACK OF THE MSN PROGRAM

OPENED A UNIQUE COLLABORATION WITH MAINE MEDICAL for 20 employees per year to pursue a three-year BSN program on-site at the hospital and online with SJC

SUSTAINABILITY
+ INCLUDED IN THE PRESTIGIOUS PRINCETON REVIEW’S GUIDE TO 399 GREEN COLLEGES
+ EARNED A SILVER RATING FROM STARS® (Sustainability Tracking, Assessment & Rating System®) for tracking its sustainability performance

7,600 KWH SAVED WITH NEW LED LIGHT BULBS IN RESIDENCE HALLS
186 METRIC TONS OF CAMPUS WASTE WAS RECYCLED OR USED FOR COMPOST

CONNECTIONS INTERNSHIPS
$154,679 WAS USED TO SUPPORTED STUDENTS IN THE CONNECTIONS PROGRAM
78% OF THE 2018 GRADUATING CLASS COMPLETED AN INTERNSHIP DURING THEIR TIME AT SJC

25% OF CONNECTIONS STUDENTS WERE OFFERED FULL-TIME EMPLOYMENT AS A RESULT OF PROFESSIONAL RELATIONSHIPS ESTABLISHED IN THE PROGRAM

YEAR AT A GLANCE

STUDENT AID
$34,486,582 AWARDED IN FINANCIAL AID
$18,565,171 UNDERWRITTEN BY SJC-GIFTS, GRANTS, DISCOUNTS
$17,699 AVERAGE STUDENT AWARD

MERCY CENTER
218 STUDENTS PARTICIPATED IN COMMUNITY SERVICE OPPORTUNITIES—A TOTAL OF 3,477 HOURS VOLUNTEERING
33 STUDENTS PARTICIPATED IN SPRING BREAK WORKFEST
64 STUDENTS VOLUNTEERED AT CATHERINE’S CUPBOARD

31% FOUNDATION
30% CORPORATIONS
**Nursing Ambassadors**

This nationwide network of healthcare professionals came together in 2017 to work with the College as we develop and spread the word about the new Center for Nursing Innovation. Their support during the past year has helped move the new Center forward, connecting the College with other health care organizations that are working to address the nursing shortage in Maine, as well as establishing their own endowed nursing scholarships.

**Center for Nursing Innovation—The Harold Alfond Challenge**

The College has made important strides toward the completion of the Harold Alfond Challenge for the Center for Nursing Innovation. This $5 million dollar project will include an entirely new SIM hands-on learning environment in Mercy Hall, address the shortage of qualified nursing faculty, and provide $1 million in scholarships for first-generation nursing majors from Maine. By the end of fiscal year 2018, the College had raised $2,709,462 to meet the Harold Alfond Foundation's $1.5 million challenge which matches every $3 raised with a $1 match, leaving $790,538 to be raised before the end of 2020. High points included the $2 million naming pledge from Dr. Jeanne Donlevy Arnold '83, Hon '17, a $75,000 grant from the Davis Family Foundation for the SIM construction, and the creation of five new endowed nursing scholarships.

**Science Grants**

A $647,000 grant from the National Science Foundation S-STEM program was the only one given in Maine last year, and the largest ever given in Maine. The grant, co-authored by Dr. Steve Jury (Science), Dr. Johan Erikson (Science), and Dr. Marion Young, (Psychology) is designed to draw and financially support 18 high-achieving students with significant levels of financial need, while providing enrichment for their capstone research, a speakers program, and a week of hands-on field study on lake and ocean. Two additional successful grants totaling nearly $300,000 were written by Dr. Emily Lesher (Science), Dr. Patricia Waters (Education) and Dr. Yi Jin Gorske (Science) that will support drawing students to STEM teaching careers and measuring the impact of community-based learning on the learning outcomes of chemistry students. In addition, Dr. Ryan Dorland (Science) received a Maine Space Consortium grant for nanosatellite research, while Dr. Steve Jury is being supported by Ready Seafood for a project to increase the quality of shipped lobsters.
INSTITUTE FOR LOCAL FOOD SYSTEMS INNOVATION

The newly developed Institute for Local Food Systems Innovation and its enterprises—a hydroponic farm, food venture center, traditional crop and livestock farm, agritourism event center, and an entrepreneurship education program—serves our students, connects to our mission, and provides non-tuition based revenue streams. Through the Hannaford Foundation’s gift of a 320-square-foot freight farm in 2017, the College took the first step in hydroponic growing using a vertical system. While the farm has already made an impact by providing fresh greens for our campus community, it has also created new hands-on educational opportunities for our students who gain a deeper understanding of the science and business behind hydroponic farming.

INSTITUTE FOR INTEGRATIVE AGING

During the past year, the College has laid the groundwork for the creation of an Institute for Integrative Aging. This Institute will focus on creating opportunities that will better prepare our students and local communities to support an aging population while understanding the innovation needed to develop solutions to address the national challenges of aging.

The College has received seed funding for this project, including a generous gift from the Maine-based Tramuto Foundation. This funding has allowed us to take some important first steps as we work to develop curriculum, welcome more seniors into our community, and undertake a feasibility study of a future 55+ community on campus. (Pictured below is Donato Tramuto speaking at the Connectivity Summit on Rural Aging in which SJC took part.)

The Turf Field and Track—Lighting the Way for a New Athletics Complex

On September 18, 2017, Saint Joseph’s College celebrated the completion of the first phase of a new athletics complex—the opening of our new lighted turf field and track. The facility’s lights were dedicated to veteran softball coach Dick Bailey and made possible by the generosity of the Putnam family and Light the Way donors. The new facility has created an unforgettable, memorable atmosphere for the Saint Joseph’s community. Our student-athletes, who can now play on their home turf, brought home four championships in the first year, setting the stage for an exciting 50-Year Anniversary of Athletics at Saint Joseph’s and a major campaign to provide winning facilities for every sport.

(Pictured below are President Jim Dlugos, Steve Putnam, Dick Bailey and members of the Bailey family.)
“The greatest gift is that of a quality education. Part of my legacy is to partner with Saint Joseph’s College to ensure future generations attain the necessary skills to be productive citizens.”

PETER GEIGER, H ’14, FORMER TRUSTEE, MEMBER OF THE XAVIER SOCIETY, EXECUTIVE VICE PRESIDENT OF GEIGER

From humble beginnings and pioneering work by the Sisters of Mercy, the early leaders of Saint Joseph’s College sought to create an institution that would stand the test of time. While some things have changed since those early days, the essence of the College has remained focused on inspiring students to lead lives of integrity and compassion. Over the years, alumni and friends of the College have continued to further the mission and strengthen the College through planned giving.

Whether you would like to put your gift to work today or benefit the College after your lifetime, there are a variety of charitable plans from which to choose. Plans of any size can be used to provide general support, create a scholarship, or fund a specific program or project that is important to you. Making a planned gift allows you to make a meaningful impact on future generations at Saint Joseph’s College, while accommodating your own personal, financial, estate planning, and philanthropic goals.

Contact Joanne Bean, Vice President and Chief Advancement Officer, at (207) 893-7890 today to begin leaving your legacy.

Thank you for your continued commitment to Saint Joseph’s College! To view the donor roll for 2017-2018 please visit sjcme.edu/annual-report